



# IPSSA - FORT WORTH

Volume 6, No. 3, MARCH 2005

# Newsletter

## Webtalk

The website is constantly evolving and changing into what we hope will become the number one source of information for both IPSSA members and potential customers.

Currently there are some members that don't have business cards on our website.

These include:

### **Members without a business card on-line**

ACT – Rex Godbee  
Alliance Pools and Spas – Perry Sparks  
APC – Greg Clark  
Aquamaid Pool Techs Inc. – Bill Lorber and Manny Labron  
Clear Connection Pool Service – Jeff Blackman  
DFW Pool Service – Paul Gleim  
G & D Pool and Spa Inc. – Ken Dennis  
Kelly's Complete Pool Care – Kelly McNeely  
Ken's Hamilton's Pool Repair – Ken Hamilton  
Neptune Pool Service – Dan Hutchinson  
Pool Patrol – David Liewellyn

Mail me a business card:

Splash Gordon's Pool & Supply  
c/o Ingrid Slagle, 7186 Baker Blvd., Richland Hills, TX 76118

I'll also be at the next meeting Tuesday, March 15th, you can give me one then.

It only takes a couple of minutes to review information on the website. If you don't have a computer or the internet, every public library has a computer you can use for free. Things change in your business as time goes on. Phone numbers, locations, websites, employees, specialties and areas where you work are all subject to change. If you change the design of or information on your business cards there is no reason to have your old card on the website.

It is one of my goals to have our website as easy to use and up to the minute as possible. This is your website. Go there and click around. Input is necessary to adjust the website.

**If I don't know** that you're having difficulty navigating the site or you need your information changed or added to or you have a suggestion to make our website better ..... **I can't correct it!**

... continued, Webtalk on page 2



## Webtalk

continued....

I would like to thank DeWyane Ueckert from Clean Waters Pool Service for pointing out that the front page of the website should have a direct link to your company's information, so now when you go to front page of [ipssafortworth.com](http://ipssafortworth.com) all anyone has to do is click on a link I have added that says .....

[Click here to find a Pool or Spa Service Company in your area!!](#)

If you need to check the website to determine if all your information is current,

go to [www.ipssafortworth.com/by\\_company.htm](http://www.ipssafortworth.com/by_company.htm)

Please feel free to contact me anytime with suggestions or questions to fine-tune our website.

[Ingrid - Ladywebweaver.com](http://Ingrid-Ladywebweaver.com)

More and more surfers are looking at our Fort Worth site which has been hit 1400 times since we've been on-line. Potential Customers are watching!!!!!! Get your information out there so you can participate in the ever-growing industry and don't get left behind!

## A Word from the President

Jason S. Bonser

This last month's meeting was a great one. Monica Padilla was our guest speaker. If you missed it, come next time. She has a great line of pool products that will not only help you keep your customers pools "perfect" but will also keep you in the green by keeping out the green. Thank you so much Monica, and good luck with your first child delivery this month. We look forward to seeing you when you are back. Many of you noticed Marie Austin at our meeting. She did not stay long. We took her pic any way and it's posted on our web site. Thank you Ingrid. Your chapter officers have been working hard on bringing you the most from our chapter supporters. It is very nice to see all the new faces in our chapter ever month. Let me know just how we can serve you best. As always you are invited to the officers meeting, just let me know in advance. I would like to bring some one in the year to help us out in our businesses. Chase new customers, increase profits, keep better books, collections, etc. If any knows some one willing to spend some time with us, let us know. I would like us to do more community events this year. This year IPSSA Texas has donated to the National Drowning association. The big show will be in Austin on April 28/29. Our Texas Region 9 quarterly meeting will also be on Saturday. Come on out and see the new direction IPSSA is heading. We will also have a meeting of A.P.E.C. (aquatic professional education committee) Chris Miles is our President, Dan Gossage (Austin) is our Vice President, Jason S. Bonser (me) is our Treasure, and Greg Donoho is our Secretary. Our liaison to IPSSA is Bertt Moore from Dallas. We need your financial support as well as any manufacturer, vender, distributor.....the list goes on. The dream is to help the registration of our pool industry here in Texas. We will be looking for a new officer to serve on the board this year. If any one is interested please let me know. We want to have some breakfast/lunch days at our distributors. If any one is interested. yes, let me know. What do you think our new newsletter?, check it out. Thank you Ingrid, your efforts are helping out the future. I can't tell you all the people that are checking it out and are finding you for their pool service. And if you want you can advertise in our newsletter. I will be setting up a committee to update our newsletter data base. Support your chapter and get involved.

## ***Upcoming Events***

Our next meeting is: Tuesday, March 15th at:

La Playa Maya Restaurant

1540 North Main Street

Fort Worth, TX 76106

817-624-8411

that's a few blocks south of the Stockyards

We try to arrive around 6:30 PM with the meeting called to order at 7:00 PM. We do our best to be finished by 9:00 PM.



Officers Meetings are held the first Monday of the month at:

Chili's Restaurant

8000 Bedford-Euless Road

Euless, TX 76180

817-577-1245

Monday, **March 7 th** - Officer Meeting



Please check our on-line calender for other upcoming events!

And please contact me to keep the calender updated - let me know when there is something coming up that should be brought to everyone's attention!



### Educational Opportunities

Jandy Heaters/Controls - March 22 - 24, 2005

Contact Terry Williams - 1-800-227-1442 ext. 387

Zodiac salt chlorination and Nature II - April 20, 2005

see insert in this newsletter

Contact Jamie Pitman - 940-455-2701



The NDPA in conjunction with the Central Texas Water Safety Coalition - will have the 4th annual National Drowning Prevention Symposium on April 28 - 29, 2005 at the Hyatt Regency Hotel in Austin Texas. Greg Donoho is the event coordinator, you can contact Christopher Miles for further information, and go to our website [www.ipssafortworth.com/News.htm](http://www.ipssafortworth.com/News.htm) for details.

# February Meeting



[www.naturalchemistry.com](http://www.naturalchemistry.com)

Monica Padilla spoke about the importance of controlling phosphates in pool water.

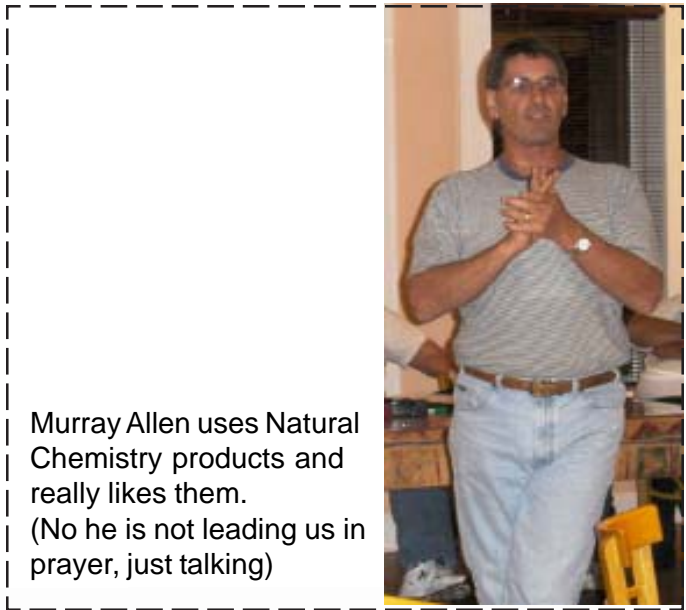
Natural Chemistry has a great assortment of specialty products designed to make our jobs easier and improve our bottom line. Monica offered to provide some on the job advice regarding, determining what product to use and its application.

If you have a problem pool (don't we all!)

call her - 817-238-9568

Fax – 817-238-9701

[mpadilla@naturalchemistry.com](mailto:mpadilla@naturalchemistry.com)



Murray Allen uses Natural Chemistry products and really likes them. (No he is not leading us in prayer, just talking)



**AMERICAN LEAK DETECTION**  
THE ORIGINAL LEAK SPECIALISTS™

**Char Thompson**  
Marketing  
American Leak Detection of  
Forth Worth  
P.O. Box 1735  
Keller, TX 76244

817.795.5325  
972.713.8691  
Cell 817.205.9374  
Fax 682.831.1006

[www.americanleakdetection.com](http://www.americanleakdetection.com)

**LEAK DETECTION  
WITHOUT DESTRUCTION**

Char Thompson announced the opening of:  
American Leak Detection of Fort Worth



# Strategic Plan Highlights

November 14, 2003 (Revised August 5, 2004)

## Mission

The Independent Pool & Spa Service Association, Inc. exists for the mutual professional benefit and growth of its members and for the continued improvement of the pool and spa service industry's image.

## Values

Competency and Professionalism

IPSSA members are proud to be part of an association that defines competency and professionalism for the industry.

Trust and Ethics

IPSSA's sick route coverage provides members with business stability and piece of mind.

## Vision

IPSSA will be the leader in the pool and spa service industry, offering professional development and business development opportunities to members nationwide.

## Goals

- 1.) Enhance technical training
- 2.) 5000 members by 2010
- 3.) Improve chapter involvement in IPSSA's goals and vision
- 4.) Increase tangible membership benefits to improve each member's profitability
- 5.) Increase community outreach
- 6.) Improve the association's information exchange
- 7.) 25 new associate members by 2005
- 8.) Develop an apprenticeship/mentoring program (pilot program 1-1-2005)
- 9.) Enhance the scholarship fund
- 10.) High-quality, interesting meetings for chapters, regions, B.O.R.D.
- 11.) Build up financial reserves
- 12.) Improve transparency and trust
- 13.) Improve industry image to consumers and pride of the profession among members

## Pool Quiz

1.) Which Mineral is the most abundant in a concrete pool and is the one most likely to be dissolved by corrosive water?

- A: Zinc
- B: Magnesium
- C: Aluminum
- D: Calcium

2.) A chlorine generator produces chlorine from a mixture of water and what?

- A: Calcium
- B: Hypochlorite
- C: Sodium Carbonate
- D: Salt

3.) Which of the following metals are the same types found in ionizers?

- A. Lead and Zinc
- B. Copper and Silver
- C. Stainless steel and iron
- D. gold and titanium

4.) The test solution OTO is classed as a cartinogen and has been shown to cause cancer in laboratory studies.

- A. True
- B. False

5.) Which type of chlorine is considered the most dangerous to use?

- A. Liquid
- B. Dichlor
- C. Lithium hypo
- D. Gas

6.) Which type of chlorine causes the cyanuric acid level to rise in pool and spa water?

- A. Sodium dichlor
- B. Trichlor
- C. Both A & B
- D. None of the above

Answers are found on the back page

IPSSA Fort Worth  
P. O. Box 820852  
N. Richland Hills, TX 76180



# March Calendar

- 7th - Monday - Officers Meeting
- 15th - Tuesday - Members Meeting
- 17th - St. Patrick's Day
- 20th - Palm Sunday
- 25th - Good Friday
- 27th - Easter Sunday

## Officers

817-605-0194 Jason Bonser - President  
817-337-8585 Dave Boyd - Secretary  
817-247-5247 Paul Garcia - Treasurer  
817-459-0808 Christopher Miles - Texas Region 9 Director  
[www.ipssafortworth.com](http://www.ipssafortworth.com)

## DUHAMELL ASSOCIATES

Manufacturers Representatives  
P. O. BOX 1285 Arlington, TX 76004

### DARRELL PLEMONS

Office: 817 275-1242  
Fax: 817 275-1249

Mobile Phone:  
817 228-2453  
E-mail:  
[dplemons@sbcglobal.net](mailto:dplemons@sbcglobal.net)

Darrell Plemons from Duhamell Associates will be our Speaker at the next Members Meeting in March

## Quiz Results

- 1.) D - Calcium
- 2.) D - Salt
- 3.) B - Copper and Silver
- 4.) A - True
- 5.) D - Gas
- 6.) C - both A & B