



Independent Pool and Spa Service Association

Volume 7, No. 1, January 2006

Ft. Worth Chapter Newsletter

TIME TO FISH – OR CUT BAIT!



REGISTER NOW – FORMS ARE AVAILABLE – at South Central Pool and Superior Pool Products.

You can register by mail – you can register by phone – Tim Long 972-978-9322 or Brett Moore 972-880-2481.

You can register on the web @ www.texaspoolandspashow.com

Register before January 20th to receive a discount.

Friday and Saturday classes will cost you \$ 45 and includes a free lunch on Friday

After the 20th or at the door the two-day pass will cost \$ 65 and will not include free lunch on Friday.

Friday or Saturday single day passes will cost you \$ 25 prior to the 20th or \$35 after the 20th or at the door.

If you only wish to attend the exhibits on Saturday that's free but you still need to register!

We are looking for volunteers on Friday and Saturday – to help with attendance, monitor classes, help with setup and tear down, and to man our IPSSA Fort Worth booth.

If you can volunteer some time you'll get a free pass for everything that's happening on Friday and Saturday including free lunch Friday and the Gala –Dinner and Band Friday night, sponsored by Hayward.

Call Gordon Slagle at 817-595-1167 to volunteer or get info.

- SEE YOU ALL THERE -

Calling all Chapter Supporters:

Calling all Chapter Supporters:

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It's that time of year again – time to renew your commitment as a supporter of IPSSA Fort Worth. Our chapter is steadily growing and as all of you know if you have attended any recent meetings, our members are enthusiastic about and grateful for your chapter support.

As a chapter supporter you are always welcome to our member meetings. We'll even pick up the tab for your meal! Any type of educational article you wish to submit to our monthly newsletter will be printed free. You have the option of placing half page or full-page advertisements on a monthly or yearly basis for an additional fee. You can also have us mail out any coupons or insert announcements with our newsletter (also for an additional fee).

IPSSA Fort Worth Chapter Officers will be handing out applications at the Texas Pool and Spa Show. If you need one mailed to you please contact Gordon Slagle, Chapter Secretary, at 817-589-7707. If you have any questions please call Jason S. Bonser at 817-605-0194.

Supporter and advertising prices:

Chapter Supporter - \$ 200/per year (you will receive a small ad in each monthly newsletter)

Supporter half page ad - \$ 50/per month or \$ 400/per year

Non-Supporter half page ad - \$ 75/per month or \$ 600/per year

Supporter full-page ad - \$ 100/per month or \$ 650/per year

Non-Supporter full-page ad - \$ 150/per month or \$ 800/per year

Supporter insert - \$ 100/per issue

Non-Supporter insert - \$ 150/per issue

Please contact Ingrid Slagle, newsletter/webmaster, at 817-595-1167 for information and to get your advertisement listed today!

“Reach out in 2006”

December Meeting Attendance

The following member companies were not represented in December at our meeting:

Apex Water Works – (that's two in a row)
Aqua Blue Pool Service
Byron's Pool Service
Clean Waters Pool Service
DFW Pool Service
Diamond Pool Service
Kelley's Complete Pool Service
Miko's Pool Service
Pool Patrol
Watersprite Pool Service

If there's any mistake let me know, Splash Gordon's (817) 589-7707 – Chapter Secretary
Our standing rules call for a \$ 50.00 fine for missing two meetings in a row. Upon a third consecutive absence, the board may remove membership. It is your responsibility to make sure that you are counted in attendance at the meeting or to let one of the officers know that you are unable to attend a meeting!
Hope to see you all at the January meeting.

SPLASH



January Birthdays

Dave Boyd – Alistair's Pool Service
Paul Nelson – Aqua Pool & Spa Service
Lance Jones – Aquamaid Pool Techs
Murray Allen – Swimmer's Choice

POOL QUIZ



- 1.) In the summer, in direct sunlight, 95% of the chlorine in a pool can be destroyed in just 2 hours without cyanuric acid.
A. True
B. False

- 2.) The accuracy of an OTO chlorine test can be influenced by
A. the pH of the test sample
B. alkalinity of the test sample
C. temperature of the water
D. all the above

- 3.) According to the chlorine price chart in the book, which is the most expensive to use annually?
A. sodium dichlor
B. trichlor
C. lithium hypo
D. cal hypo



Texas Service Trade Promotion

HAYWARD®

\$80.00

Texas Service Trade Mail in Rebate

*This offer is Good on Hayward Phantom or Viper Purchases Only
One coupon per cleaner. Not to be used in conjunction with any other promotion.*

Company Name _____
Contact _____
Address _____
City _____ State _____ Zip _____
E-mail address _____

Offer only valid to those service trade participants and is a feature of this program that runs 1/2008 to 12/31/08.

HAYWARD® PHANTOM
HAYWARD® VIPER
High Performance Cleaner

SALT AND PLASTER

Many of the recent pool industry publications have stated over half of the pools that will be built in 2006 will have salt systems. Due to the recent price increases of chlorine this past year, it may be a plus to most service companies. However, there are a few things regarding weekly water balance on a salt generated pool that you must consider.

While the salt that is added to a pool is of a neutral pH, the chlorine that is produced by the salt sanitizing system is quite high. This can prove to be a challenge on a pool that is serviced only once a week. Rather than adjusting the pH to 7.4, the pH must be adjusted to a lower pH to compensate for the high pH of the salt generated chlorine. This also requires an adjustment of the total alkalinity to help keep the pH from fluctuating so drastically. So when using the Saturation Index, it is better to balance the pool to a slightly negative reading (-.01 to -.02).

One of the most predominate problems I have seen over the last year is what looks like "rock salt" on the surface of the plaster. It is more obvious on colored plaster surfaces but can be felt on white plaster as well. This "salt scale" appears to be caused most often from an aggressive startup being rebalanced too quickly. If an acid start is going to be used, it is best to allow the pH and total alkalinity to rise without any assistance through the 3rd or 4th day. If you feel assistance is needed to increase the total alkalinity after that time, add minimal amounts of bi-carb over the next few days. Do not raise the total alkalinity over 10 – 15 ppm in one day.

I also feel that salt scale can be prevented by sufficient amounts of the proper sequest agent. In a freshly plastered pool, any sequest agent efficiently performs its duty in the first 10 days to 2 weeks. After that time, the sequest agent needs to be replenished and then used on a monthly basis. There are only a few sequest agents specially formulated for salt pools. Use your regular sequest agent for the first 10 days then replenish with a salt sequest.

However, if the pool has both a salt system and an ionizer (Nature2 or Frog), it is important to use a sequest specially formulated for ionizers.

(Author background: Jana Auringer previously owned a plaster company as well as a service company. As The Pool Lady, she now does consulting on plaster problems and water chemistry problems all over the state of Texas. She serves on the National Plasterers Council Board of Directors as well as the Research Committee. Jana was also appointed to the Advisory Board of the National Pool Industry Research Center at Cal Poly in San Luis Obispo, CA. in 2004.)

The 2006 Texas Pool and Spa Exhibitors:

Hayward, Pentair, United Chemical Corp., Jandy, SCP, Ray Pak, Polaris, Yellow Out, DBI, S.R. Smith, Aqua Cal/Auto Pilot, Jack's Magic, All Tech Leak Detection, American Leak Detectors, Authentic Plaster, Coverstar Central, Del Zone, Duhammell, Latham Plastics, Logan/Lynde, National Pool Tile Group, Natural Chemistry, Pentair Commercial Equipment, Pool & Electric Products (PEP), RAM Chemical, Sea Klear, Stellar Sales, Sunrise Solar of DFW, Waterway Plastics, WEK, Waterco USA Inc., Leisure Pools, Patterned Concrete by REY, B & P Sales, Dickson Brothers, Islander Spas, Kool Pool Furnishings Inc. Superior Pool Product.



Texas Pool & Spa Show

Will Fort Worth members step up to help?? (it will get you in for free).

The Texas Pool & Spa Show has the possibility of becoming an annual, local trade show with a heavy emphasis on educational classes that can both benefit the small pool business owner and his (or her) employees. Some classes will be offered in Spanish, which can be seen as a benefit when looking toward the future of the pool and spa business here in Texas. Where else can you look at new products, be educated about them and meet with other professionals in our chosen field, all a short drive away and at a very reasonable price?

If you want to attend for free, just volunteer to give us a few hours help with the running of the show! Ingrid and myself have volunteered to handle the registration and attendance area of the show. That means we will need a number of people to help prior to the opening of the show on Friday and Saturday. Paul Nelson (Aqua Pool & Spa Service) and Dave Boyd (Alistair's Pool Service) have volunteered to help us and will also be teaching classes both Friday and Saturday! We have 4 or 5 members of the Dallas IPSSA Chapter that have volunteered their time to help us.

My friend Lance Rust, the Dallas IPSSA secretary is looking for some help on the loading docks. The major exhibitors will be bringing in a lot of equipment and merchandise to the show and Lance could use some help watching the doors and giving directions on where to put all the stuff. If you would like to help in any way – get in touch with me at SPLASH GORDON'S - 817-589-7707.

Our IPSSA Fort Worth Chapter will have booth in the hallway that Marie Austin has volunteered to help design. I know she will need some help manning and setting up this booth.

All of the Texas Chapters will have booths and the best booth will be awarded something (I don't know what but bragging rites till next years show will be good.)

The Dallas chapter has already informed me that since they will win this contest there is no real need for Fort Worth to try. I hope this is not the case but it will depend on some of our chapter members stepping up and helping Marie – talk to her at our December meeting.

Increase your profits and service your customers better in 2006!

We're Making
a Big Splash
right in your backyard!

Jan. 27th & 28th at Plano Center, Plano Texas

Come to the Most Comprehensive Show on H2O!!!

- See all the latest breakthroughs in products
- Meet with vendors and experts for upcoming trends in pools and spas

Come to Pool School! Education is our mission.

- Technical and product information in comprehensive two hour sessions
- Learn safety and the latest to prevent spa and pool mishaps

Visit www.texaspoolandspashow.com

Or call Tim Long at (972) 978-9322 or Brett Moore at (972) 880-2481



HAYWARD Pool Products
One source. Every pool.



United Chemical Corporation

GOLDLINE
CONTROLS INC.
A HAYWARD COMPANY





Please check our on-line calendar for other upcoming events!
Contact me to keep the calendar updated -
let me know when there is an event coming up
that should be brought to everyone's attention!

IPSSA Fort Worth
P.O. Box 820852
N. Richland Hills, TX 76180
www.ipssafortworth.com

January Calendar

January 9 – Officer Meeting - Chilies
January 10 - Pentair sponsored training seminar – Fort Worth
January 10 – Ray Pak heater school – Holiday Inn Arlington
January 17 – Member Meeting
Jan. 27 and 28th Texas Pool and Spa Show
February 2 – Pentair seminar – Dallas
February 6 – Jandy controls class – Dallas Fort Worth



Pool Quiz results

- 1.) A – True
- 2.) D – All the above
- 3.) C – Lithium hypo

Officers

817-605-0194 Jason S. Bonser - President
817-337-8585 Dave Boyd - Vice President
817-595-1167 Gordon F. Slagle - Secretary
817-247-5247 Paul Garcia - Treasurer

www.ipssafortworth.com

